

### Pistachios:

#### Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during October, 2002. The denominator represents the total number of TEU shipped carriers, throughout the 2002 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October, 2002.

#### Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October, 2002. Source: PIERS, October, 2002.

#### Market Share-CY 2002:

Each carrier's market share is based on the total number of containers shipped throughout the 2002 calendar year. Source: PIERS, 2002.

#### **Transit Time**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

#### **Ocean Rates**

Ocean rates are applicable for December 30, 2002. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Sou Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

#### Container Rate

Container rates for Pistachios are quoted on full, 17.5 KT per 20-foot dry containers unless otherwise noted.

#### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1.000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Busan, South Korea

Market

Market

**Pistachios** 

Monthly Market Share For: October 2002

**Transit** 

Month\Year  $0.5 \setminus 6.5$ 

	Surcharg	es:				
CAF	<b>THC</b>	CFS Rec	<b>ARB</b>	Cotton R.	Size	<b>ContainerRate</b>

Carrie	Share	Share	Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec ARE	Cotton R.	Size	ContainerRate
Hanjin	100%	68%	13 Days	\$1,546	\$148	\$40						\$1,734
MOL	0%	23%	12 Days	\$1,472	\$148	\$40						\$1,660
Hyundai	0%	9%	12 Days	\$1,275	\$148							\$1,423

Average Container Rate \$1,734

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L.A./L.B./Oakland Ports To Hong Kong

**Pistachios** 

Monthly Market Share For: October 2002

Month\Year 13.0 \ 104.0

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Senator	39%	13%	19 Days	\$400									\$400
Zim Line	19%	3%	19 Days										
Hyundai	15%	15%	14 Days	\$1,080	\$148								\$1,228
K Line	8%	8%	13 Days	\$640	\$112	\$40							\$792
Hapag-Lloyd	8%	5%	7 Days	\$973	\$148	\$40							\$1,161
OOCL	8%	5%	8 Days	\$1,000	\$148	\$40							\$1,188
Maersk-SeaLand	4%	27%	15 Days	\$671									\$671
CMA-CGM	0%	12%											
MOL	0%	9%	14 Days	\$1,250	\$185	\$40							\$1,475

Average Container Rate \$752

L.A./L.B./Oakland Ports To Manila, Philippines

**Pistachios** 

Monthly Market Share For: October 2002

Month\Year 0.5 \ 3.3

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	100%	15%	19 Days	\$1,550	\$148	\$40							\$1,738
Senator	0%	38%	16 Days										
OOCL	0%	31%	11 Days										
Hanjin	0%	15%	21 Days	\$1,944	\$148	\$40							\$2,132

Average Container Rate \$1,738

L.A./L.B./Oakland Ports To Singapore

**Pistachios** 

Monthly Market Share For: October 2002

Month\Year $4.2 \setminus 8.2$												
Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec ARI	3 Cotton R.	Size	ContainerRate
Hapag-Lloyd	84%	55%	16 Days	\$1,292	\$148	\$40	8%					\$1,583
Senator	16%	20%	20 Days	\$1,000	\$148	\$40						\$1,188
NYK Line	0%	6%	17 Days									
Yang Ming	0%	6%	21 Days	\$2,150	\$148	\$40						\$2,338
K Line	0%	5%	18 Days									
MOL	0%	4%	22 Days	\$1,492	\$148	\$40	8%					\$1,799

Average Container Rate \$1,517

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

**Pistachios** 

Monthly Market Share For: October 2002

Month\Year 2.5 \ 25.0

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	40%	24%	10 Days	\$1,900	\$148	\$40							\$2,088
K Line	40%	12%	10 Days	\$868	\$112	\$40							\$1,020
Hapag-Lloyd	20%	32%	9 Days	\$1,058	\$148	\$40	43%	\$453					\$2,154
Hanjin	0%	21%	10 Days	\$939	\$148	\$40	43%	\$453					\$1,984
Evergreen	0%	4%	14 Days	\$850	\$148	\$40	43%	\$453					\$1,857
OOCL	0%	4%	10 Days										

Average Container Rate \$1,674